

NATO UNCLASSIFIED



**NORTH ATLANTIC TREATY  
ORGANIZATION**  
**ORGANISATION DU TRAITÉ DE L'ATLANTIQUE NORD**  
HEADQUARTERS SUPREME ALLIED COMMANDER  
TRANSFORMATION 7857 BLANDY ROAD, SUITE 100  
NORFOLK, VIRGINIA, 23551-2490



TO: BC's Distribution List for Invitation for International Bidding (IFIB) Procedure

DATE: 4 May 2023

SUBJECT: Notification of Intent to issue an Invitation for International Bidding (IFIB) for the Procurement of Strategic-Level Cyberspace Operations Knowledge Transfer Support

1. In accordance with the stipulations of the Bi-SC Procurement Directive 60-70, Annex B, and Procedures for International Competitive Bidding (2015 Edition) the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release:

**IFIB Reference:** IFIB-ACT-SACT-23-53

**Title of IFIB:** Procurement of Strategic-Level Cyberspace Operations Knowledge Transfer Support

**Requirement:** ACT gives notice of the intent to issue an Invitation for international Bid (IFIB) for the provision of contracted services.

This SOW seeks to procure strategic-level cyberspace operations knowledge transfer support, which will allow continuous and stable information exchange between ACT and the supplier. The knowledge-transfer support will aim to provide support through different types of instruments such as short papers, feasibility analysis, strategies, concepts, specifications, architectures, or experimentation proposals, to name a few. Actual disciplines/topics should be expected to address *inter alia* cyberspace mission analysis and engineering, cyber security infrastructure operations, Defensive Cyberspace Operations (DCOs), Offensive Cyberspace Operations (OCOs), Cyber Information and Intelligence Sharing, Cyberspace Situational Awareness (CySA), Cyberspace Operations Education and Training (E&T), and Cyberspace contributions Multi Domain Operations (MDO).

The supplier shall be able to quickly assemble dynamic, limited-duration expert teams, composed of a small number of SMEs (no less than four (4)), in response to identified needs. The expert teams will have prior experience in the development of equivalent products/tasks for national or multinational purposes, the effort being mainly spent in tailoring those existing products to NATO needs.

**Type of Contract:** Firm Fixed Price (FFP) Deliverable-based contract

**Period of Performance:** Base Period: Contract award (on or about 1 September 2023 to 31 December 2023) and three (3) 1-Year Option periods:

- Option Year #1 - 1 January 2024 to 31 December 2024.
- Option Year #2 - 1 January 2024 to 31 December 2025.
- Option Year #3 - 1 January 2024 to 31 December 2026.

**NATO UNCLASSIFIED**

**Bidding Procedure:** The intended procurement method will be International Competitive Bidding (Sealed Bidding) in accordance with Bi-SC Procurement Directive 60-70, Annex B, and Procedures for International Competitive Bidding (2015 Edition). The contract award will be determined based on the contractor that offers the Best Value to NATO.

**Funding:** \$1,335,000 (based on full capacity for base and all options)  
Travel costs will not be a consideration for contract award.

**Issue Date:** Estimated 7 June 2023

**Bid Closing Date:** Estimated 27 July 2023

**Eligibility:** Companies which have performed similar tasking to the requirement described in the solicitation, in support of NATO, national or multinational cyber commands. Personnel/SMEs performing services under the contract must be citizens of a NATO nation, have appropriate professional training experience in a related field (s) and possess a National or NATO Secret Security Clearance. All companies bidding in this effort must also have a Facility Security Clearance (FSC). The supplier will be requested to provide, as part of the bidding documentation, a certification/letter from a NATO, national or multinational cyber command stating that the company has/is supporting the cyber command in the development of cyber-military warfare products for military missions (defensive, offensive, cyber intel and situational awareness) in cyberspace.

**Delivery location(s):** Norfolk, Virginia, U.S.A

**Partial bidding:** Partial Bidding is not authorized.

**Website:** <http://www.act.nato.int/contracting>

2. Companies will be able to view the IFIB on or about 7 June 2023 at the above website. You are hereby invited to nominate, by email or facsimile before 24 May 2023, the name, full address, Point of Contact, telephone, facsimile number and e-mail address, ahead of other potential bidders established within your country. This and any other correspondence is to be addressed to:

Supreme Allied Commander Transformation BUDFIN – Purchasing and Contracting Branch  
7857 Blandy Road, Suite 100, Norfolk, Virginia, USA 23551-2490

Attn: Ms. Catherine Giglio ACT Contracting Officer

Email: [Catherine.Giglio@act.nato.int](mailto:Catherine.Giglio@act.nato.int) — Tel: +001-757-747-3856

Attn: Ms. Tonya Bonilla, ACT Contracting Officer

Email: [Tonya.Bonilla@act.nato.int](mailto:Tonya.Bonilla@act.nato.int) — Tel: 001+757-747-3575

Attn: Ms. Magdalena Ornat, ACT Contracting Specialist

Email: [Magdalena.Ornat@act.nato.int](mailto:Magdalena.Ornat@act.nato.int) — Tel: +001-757-747-3150

//original signed//

CATHERINE GIGLIO

Contracting Officer

HQ SACT